

Edward R. Dana, Jr., Ph.D.

Curriculum Vitae

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**EDWARD R. DANA, JR., Ph.D.**

Assistant Professor

Chapman University

Crean College of Health and Behavioral Sciences: Division of Psychology

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## **EDUCATION**

Graduate: Ph.D. University of Southern California  
Social Psychology, Los Angeles, CA  
Major Departmental Field: Social Cognition  
1989

Successfully completed Oklahoma University  
1<sup>st</sup> Year of Ph.D. Program Norman, OK  
Developmental Psychology: Experimental/Child

M.A. Chapman University  
Developmental Psychology, Orange, CA  
Developmental Cognition

Undergraduate: B.A. Dickinson College  
History Carlisle, PA

**PROFESSIONAL APPOINTMENTS**

**Teaching Positions**

1996-Present	Assistant Professor Department of Psychology Chapman University Orange, California
1993 - 1996	Senior Lecturer Department of Psychology Chapman University Orange, California
1991-1993	Adjunct Professor of Psychology Chapman University Orange, California
1989 – 1991	Instructor Department of Psychology Chapman University Orange, California

**Courses taught:**

Social Psychology

Applied Social Psychology

Sports Psychology

Psychology of Tests and Measurement

Forensic Psychology

Introductory Psychology

Personality Psychology

Industrial/Organizational Psychology

The Motivating Leader in Work, Sports, and Education

The Psychology of Leadership

Child Psychology and lab

Developmental Psychology

Motivation-Emotion

History and Systems of Psychology

Senior Project/ Senior Seminar in Psychological Topics

Independent Study

Senior Seminar in Psychological Topics

Duties included the formulation and design of the courses, compilation of relevant readings, and construction of examinations.

1985 – Present

Instructor

Chapman University Academic Center

El Toro, California

1983 – 1984

Teaching Assistant

University of Southern California

Los Angeles, California

Courses: Developmental Psychology, Introductory Psychology

1983

Guest Lecturer

Chapman College

Orange California

Courses taught:

Child Psychopathology, Social Psychology: Self-awareness theory and  
Attributional biases

### **PART-TIME CONSULTING POSITIONS**

1995 – Present

Executive Coach

Duties include the interpretation of personality instruments in both short – and long-term executive coaching sessions for mid and upper-level executives. Duties also include the formulation of strategic goal setting, “game plans,” and intense, interactive one-on-one counseling meetings.

1991 – 1992

Management Health and Development, Inc.

Behavioral Consultant

Responsible for conducting individual interviews with middle – and senior-level executives. The interview and applied sessions were structured to ascertain current levels of organizational and personal effectiveness. Responsible for planning one- and two-year career

enhancement programs for both individuals and groups. Duties also included implementing strategies for building and improving teamwork,



Research Assistant to Michael Dawson, Ph.D., Experimental  
Psychophysiology

Duties included the operation of physiological measurement instruments for GSR, EMG, EEG, and EKG, and the performance of research projects.

1982 – 1985

Chapman College

Research Assistant to Steven Schandler, Ph.D., Experimental  
Psychophysiology

Duties included the design, research, and completion of projects examining cognitive processes and information feedback in alcoholics and non-alcoholics.

1981 – 1982

University of Oklahoma

Research Assistant to Nancy Mergler, Ph.D., Adult Development

Duties included the research of topical adult cognitive issues.

1978 – 1980

Chapman College

Laboratory Technician to Steven Schandler, Ph.D.

Experimental Psychophysiology

Duties included the operation of physiological measurement instruments

For EMG, GSR, and EEG, implementing research projects, and the maintenance of the laboratory equipment.

## **PROFESSIONAL AFFILIATIONS**

- 1989 – Present      American Psychological Society
- 1978 – Present      Western Psychological Association

## **AWARDS AND HONORS**

- 2010                      Recognition Teaching Award for Excellence, Gamma Beta Phi  
Academic Honor Society
- 2009                      Residence Life Faculty Recognition In Appreciation of Service  
Recognition Teaching Award for Excellence, Gamma Beta Phi Academic  
Honor Society
- Chapman University Achievement Award for Excellence in Teaching
- 2008                      Residence Life Faculty Recognition Teaching Award for Excellence
- 2007                      Residence Life Faculty Recognition Teaching Award for Excellence
- 2006                      Alpha Phi Sorority Award for Teaching Excellence
- Psychology Department Recognition for Overall Teaching Excellence and  
Contributions
- 2005                      Delta Tau Delta Fraternity Award for Teaching Excellence
- Alpha Delta Phi Fraternity Award for Male Faculty Member of the Year
- Selected to Who's Who of American Teachers and Faculty
- 2004                      Residence Life Faculty Recognition Teaching Award for excellence
- 2001-2003              Selected as Gamma Phi Beta Sorority's Faculty of the Month Award
- 1982                      Chair, Experimental Child Psychology Session, Western Psychological



Association, Sacramento, California

1980 Who's Who of American Studies in Colleges and Universities

1979, 1980 Recipient of the Chapman College Outstanding Research Award in  
Psychology

### **AREAS OF RESEARCH INTEREST**

- Stereotype threat and self-awareness.
- Cognitive biases associated with ethnic stereotypes and age-divergent dating couples.
- Psychological indices of leadership in elite athletes versus non-elite athletes.
- Psychophysiological components of objective self-awareness / information feedback.
- Attributional indices of objective self-awareness / social cognition / social schemata.
- Causal attribution, responsibility and behavior.
- Attitudes toward steroid use and gambling in college students.

### **TEACHING INTERESTS**

Social Psychology

Sports Psychology

Industrial / Organizational Psychology

Forensic Psychology

Introductory Psychology

Psychology of Tests and Measurement

Motivation and Emotion

Child Psychology

Personality Psychology

Senior Project Supervision

Independent Study Supervision

Master's Thesis Supervision

**SEMINARS TAKEN**

- Stress, Appraisal, and Coping
- Objective Self-awareness and Attribution
- Motivational Components of Persuasion
- Applied Social Psychology: Influencing and manipulation tactics
- Understanding difficult people

**THESIS**

Thesis Committee: Whitney Leach, Sherry Leyson & Kecia Watari

Thesis Committee, 1996-2004, Whitney Leach, Sherry Leyson, Kecia Watari, and Vanessa Miller, Chapman University and Danielle Heimbuch, Cal State Long Beach

**CONTRACTS, GRANTS AND RESEARCH AWARDS**

1998            Stereotype Threat and Performance  
Principal Investigator: Edward R. Dana, Jr., Ph.D.  
  
Chapman University  
  
Department of Psychology  
  
Amount: \$500 Research Grant

1977-1980    Life Dynamics, Inc.  
  
Principal Investigator: Steven Schandler, Ph.D.  
  
Co-Investigator: Edward R. Dana, Jr.  
  
Chapman College  
  
Department of Psychology

Amount: \$18,000

## **BIBLIOGRAPHY**

### **Academic Publications**

Dana, E. R., Lalwani, N., & Duval, T. S. (1997). Objective self-awareness and focus of attention following awareness of self-standard discrepancies: changing self or changing standards of correctness. *Journal of Social and Clinical Psychology*, 16, 359-380.

Presson, P. K., Dana, E. R., Schandler, S. L., Mendez, J., & Brannock, J. C. (1997). Coping with ambiguity in multi-ethnic children of alcoholics. *Journal of Social Psychology*, 134, (3), 309-316.

Schandler, S. L., & Dana, E. R. (1983). Cognitive imagery and EMG biofeedback and relaxation applied to college females displaying heightened hostility. *Journal of Clinical Psychology*, 39, 672-681.

Dana, E. R. (1980). The effects of relaxation training procedures on learning grade-school children. Masters Thesis, Chapman College.

### **Business Publications**

Dana, E. R., & Siegel, K. S. (1992). Personal qualities associated with successful management. Overcoming the obstacles. The Association for Services Management, *High Technology Services Management.*, January.

Dana, E. R., & Siegel, K. S. (1992). Accurately selecting and identifying future supervisors. The Association for Services Management, *High Technology Services Management*, March.

Dana, E. R., & Siegel, K. S. (1992). Motivation and morale: how can we improve upon these? The Association for Services Management, *High Technology Services Management*, May.

Dana, E. R., & Siegel, K. S. (1992). Effective Communication: sometimes it's the little things that count. The Association for Services Management, *High Technology Services Management*, July.

Dana, E. R., & Siegel, K. S. (1992). Team Building: achieving the "we can" rather than the "I will" approach. The Association for Services Management, *High Technology Services Management*, September.

### **Work in Progress – In Preparation**

Dana, E. R., Kugler, K., & Tse, J. (2005). Attentional styles associated with athletes earning end-of-season honors. *Proceedings of the annual meeting of the American Psychological Society*.

Dana, E. R. The effects of objectives self-awareness on stereotype threat.

Dana, E. R. Attributional components of objective self-awareness.

### **Published Abstracts**

Dana, E. R., Kugler, K., & Tse, J. (2005). Attentional styles associated with athletes earning end-of-season honors. *Proceedings of the annual meeting of the American Psychological Society*.

Schandler, S. L., Dana, E. R., Dunn, S., Burd, K., & Duval, T. S. (1990). Level of self-awareness and psychophysiological patterns of activation. *Psychophysiology*, 27 (Supplement), 62.

Schandler, S. L., Allen, R., Schnoebelen, M., & Dana, E. R. (1986). Visuospatial learning and activation peaking in non-alcoholics with and without a family history of alcoholism.

*Psychophysiology*, 23.

Cohen, M. J., Schandler, S. L., Dana, E. R., Doughty, C., & Schnoebelen, M. (1986). Learning performance and physiological patterning relative to hemisphere processing. *Psychophysiology*, 23.

Schandler, S. L., & Dana, E. R. (1981). The electrodermal orienting behavior associated with feedback presentation interval. *Psychophysiology*, 18.

Dana, E. R., Schandler, S. L., Chambers, P., & Vincent, C. L. (1980). The effects of relaxation training procedures on learning in grade-school children. *Proceedings of the 11<sup>th</sup> annual meeting of the Biofeedback Society of America*.

Schandler, S. L., Dana, E. R., Chambers, P., & Sloan, L. (1979). The effects of EMG biofeedback and guided imagery in the treatment of hostility. *Proceedings of the 11<sup>th</sup> annual meeting of the Biofeedback Society of America*.

### **Presentations**

Jewett, S. & Dana, E.R. (2017). The differing opinions of generations: Millennials in the workplace. Paper presented at Western Psychological Associations' annual meeting, Sacramento, Ca. April, 2017

Blumer, N., Daugherty, S. & Dana, E.R. (2016). Motivational differences between male and female non-scholarship athletes. Paper presented at Western Psychological Associations' annual meeting, Long Beach, Ca., May, 2016.

Daugherty, S., Blumer, N & Dana, E.R. (2016). Employee satisfaction in the workplace. Paper presented at Western Psychological Associations' annual meeting, Long Beach, Ca., May, 2016

Okabe-Miyamoto, K.Y. & Dana, E.R. (2016). Self-awareness and social media. Paper presented at Western Psychological Associations' annual meeting, Long Beach, Ca., May, 2016

Garcia, P., Schandler, S.L., & Dana, E.R. (2015). Worker motivation: at social comparison. Paper presented at Western Psychological Associations' annual meeting, Las Vegas, NV, April-May, 2015.

Patel, S. & Dana, E.R. (2015). Identity and sense of self in Muslims in America. Paper presented at Western Psychological Associations' annual meeting, Las Vegas, NV, April-May, 2015.

Taylor, L. & Dana, E.R. (2015). Gender Stereotypes in work, academics, and social Environment. Paper presented at Western Psychological Associations' annual meeting, Las Vegas, NV, April-May, 2015

Wen, J.H., Mendoza, K., & Dana, E.R. (2015). Dating vs. hooking up: external factors related non-committed romantic interactions. Paper presented at Western Psychological Associations' annual meeting, Las Vegas, NV, April-May, 2015

Celinker, J., Everett, B., Gilbert, K., Colocino, C., Jabobsmeier, A., Yoshiura, R., Butterfield, C., ...Dana, E. R. (2014). Bystander helping and trans-situational factors, gender, affective empathy, and reminderbands. Paper submitted to the Western Psychological Association's annual meeting, Portland, Or., 2014.

Everett,B., Celinker, J., Colocino, C., Gilbert, K., Yoshiura, R., Jabobsmeier, A., Butterfield, C., ...Dana, E. R. (2014). ). Bystander helping behavior: emotional empathetic responsesness associated with increased helping. Paper submitted to the Western Psychological Association's annual meeting, Portland, Or., 2014.

Capuano, C., & Dana, E. R. (2014). Child witnesses: age and the impact on testimonial accuracy. Paper submitted to the Western Psychological Association's annual meeting, Portland, Or., 2014.

Petrencik, K., Castellanos, B., & Dana, E. R. (2014). LinkedIn: a reliable job recruiting method? Paper submitted to the Western Psychological Association's annual meeting, Portland, Or., 2014.

Uppal, S. & Dana, E.R. (2013) Trust formation with advertisers. Paper submitted to the Western Psychological Association's annual meeting, Reno, Nv., 2013.

Uppal,S. & Dana,E.R. (2013). Factors that influence purchasing intent. Paper submitted to the Western Psychological Association's annual meeting, Reno, Nv., 2013.

Mitchell, J. & Dana, E.R.(2012).Competitiveness and stereotype threat in perfectionistic college students. Paper presented at the Western Psychological Association's annual meeting, San Francisco, Ca, 2012.

Tamayo, M & Dana, E.R. (2011). Divorce effects as a mediator of college major selection. Paper presented at the Western Psychological Association's annual meeting, Los Angeles, Ca, 2011.

Prusha, C. & Dana, E.R. (2011). Purchasing influences under conditions of product scarcity,. Paper presented at the Western Psychological Association's annual meeting, Los Angeles, Ca, 2011.

Hopkins, K. & Dana, E.R. (2009). Perceived academic stereotype threat in college students. Paper presented at the Western Psychological Association's annual meeting, Portland, Or, May, 2009.

Hopkins, K. & Dana, E.R. (2009). Reactance as a factor in university stereotype threat. Paper presented at the Western Psychological Association's annual meeting, Portland, Or, May, 2009.

Bates, J. & Dana, E. R. (2008). Abstract language as a predictor of social categorization Attitudes about Influence Tactics Used in the Workforce. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 2008.

Archibald, J., Hewitt, J., Ruby, C., Gentry, K., Stolzenberg, S., & Dana, E. R. (2007). Attitudes about influence tactics used in the workforce. Paper presented at the Western Psychological Association's annual meeting, Vancouver, B.C., Canada, April, 2007.

Archibald, J., Stolzenberg, S., & Dana, E. R. (2006). Influence attempts associated with work and educational authority figures. Paper presented at the Western Psychological Association's annual meeting, Palm Springs, Ca., April, 2006.

Crouse, A., & Dana, E. R. (2006). Attitudes toward the value of sports and scholarship athletes. Paper presented at the Western Psychological Association's annual meeting, Palm Springs, Ca., April, 2006.

Flores, M., Tyler, H., Metten, A., & Dana, E. R. (2006). Perceived trustworthiness of manipulated facial features from police sketches. Paper presented at the Western Psychological Association's annual meeting, Palm Springs, Ca., April, 2006.

Saunders, G., & Dana, E. R. (2006). Verbal and physical aggression as correlates of early school experiences. Paper presented at the Western Psychological Association's annual meeting, Palm Springs, Ca., April, 2006.

Archibald, J., Metten, A., & Dana, E. R. (2005). Attitudes toward women in the workplace. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 2005.

Dana, E. R., Kugler, K., & Tse, J. (2005). Attentional styles associated with athletes earning end-of-season honors. Paper presented at the American Psychological Society's annual meeting, Los Angeles, Ca., May, 2005.

Cabossel, M. & Dana, E. R. (2004). Is emotional intelligence sensitive to a learning paradigm? Paper submitted to the Western Psychological Association's annual meeting, Phoenix, Az., April, 2004.

Dana, E. R., Osburn, A., Yoo, D., & Zemlick, B. (2004). Objective-self-awareness and self-to-standard discrepancies. Paper submitted to the Western Psychological Association's annual meeting, Phoenix, Az., April, 2004.

Griffiths, A. & Dana, E. R. (2004). Disciplinary experiences in childhood in relation to perceived attachment difficulties. Paper submitted to the Western Psychological Association's annual meeting, Phoenix, Az., April, 2004.

Kugler, K. & Dana, E. R. (2004). Predicting athletic injuries in female-college athletes as a consequence of attentional deficits. Paper submitted to the Western Psychological Association's annual meeting, Phoenix, Az., April, 2004.

Salazar, V. & Dana, E. R. (2004). Cross-cultural perspectives in self-awareness. Paper submitted to the Western Psychological Association's annual meeting, Phoenix, Az., April, 2004.

Caughern, L. & Dana, E. R. (2003). College student perceptions of parents and experiences in close relationships. Paper presented at the Western Psychological Association's annual meeting, Vancouver, B.C., Canada, April, 2003.

Dickson, J. & Dana, E. R. (2003). Perceptions of counterproductive work behavior among young workers. Paper presented at the Western Psychological Association's annual meeting, Vancouver, B.C., Canada, April, 2003.

Ishikawa, K. & Dana, E. R. (2003). Daily hassles, occupational stress and sleep problems. Paper presented at the Western Psychological Association's annual meeting, Vancouver, B.C., Canada, April, 2003.



Larsen, A., Osburn, A., & Dana, E. R. (2002). Disordered eating behaviors in competitive college athletes. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 2002.

Shiloh-Bergman, M., Strada, M., Gardner, M. & Dana, E. R. (2002). Motivational causes of ultra-marathon running. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 2002.

Strada, M., Shilo-Bergman, M., Yoo, D., Patel, D., Osburn, A., Dana, E. R. (2002). Impact of perceived negative bias on performance and motivation. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 2002.

Flowers, J., Shiloh, M., & Dana, E. R. (2001). Impact of positive and negative portrayals of psychologists in film. Paper presented at the Western Psychological Association's annual meeting, Maui, Hi., May, 2001.

Kelly, S., Goldwater, F., & Dana, E. R. (2001). Humor in the workplace: what is appropriate. Paper presented at the Western Psychological Association's annual meeting, Maui, Hi., May, 2001.

Kelly, S., Goldwater, F., & Dana, E. R. (2001). Intrinsic and extrinsic motivators: Student preference in the workplace. Paper presented at the Western Psychological Association's annual meeting, Maui, Hi., May, 2001.

Larsen, A., Smith, A., Puttner, I., & Dana, E. R. (2001). Competition and perceived effects of weight in athletes and dancers. Paper presented at the Western Psychological Association's annual meeting, Maui, Hi., May, 2001.

Shiloh, M., Strada, M., Sanchez, D., Turnbaugh, K., & Dana, E. R. (2001). Stereotype threat, self-awareness, perceived task performance. Paper presented at the Western Psychological Association's annual meeting, Maui, Hi., May, 2001.

Bissonnette, A., Ball, C. & Dana, E. R. (2000). Attitudes toward divorce and the reliability of child testimony. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 2000.

Evans, C. C., Santos, E., McGuire, A., Root, T. & Dana, E. R. (2000). Positive and negative stereotype influence. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 2000.

Kelly, S., Goldwater, F., & Dana, E. R. (2000). Fun and humor in the workplace. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 2000.

Kelly, S., Goldwater, F., & Dana, E. R. (2000). Attitudes toward termination of the mentally disabled. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 2000.

Ovitt, N., Schulze, J., Evans, C. C., & Dana, E. R. (2000). Implications of the "birds and the bees" talk with teens. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 2000.

Sanchez, D., Ball, C., & Dana, E. R. (2000). Extra-dating relationships: attitudes toward infidelity among college students. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 2000.

Sanchez, D., Ball, C., & Dana, E. R. (2000). Steroids and andro: attitudes toward use and appropriateness. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 2000.

Hayden, G., Root, T., Schandler, S. L., & Dana, E. R. (1999). Objective self-awareness, self-efficacy and implied task performance. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 1999.

Johnson, J. K., & Dana, E. R. (1999). Individual attitudes toward fetal termination and mental disability. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 1999.

Kim, H., Root, T. L., Evans, C. C., & Dana, E. R. (1999). Ethnic chauvinism vs. ethnic pride among Korean-Americans. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 1999.

Ovitt, N., White, K., & Dana, E. R. (1999). Attitudes toward impaired driving and being driven by intoxicated drivers. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 1999.

Root, T. L., Hendrix, K., Hoagland, C., & Dana, E. R. (1999). Self-awareness and stereotype interaction. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 1999.

Sanchez, D., White, K., Ovitt, N., & Dana, E. R. (1999). Beliefs about steroids among adolescents and college and professional athletes. Paper presented at the Western Psychological Association's annual meeting, Irvine, Ca., April, 1999.

Estrada, A., Mullins, C., & Dana, E. R. (1998). Attitudes about impaired driving and safe-ride programs. Paper presented at the Western Psychological Association's annual meeting, Albuquerque, Nm., April, 1998.

Mullins, C., Estrada, A., & Dana, E. R. (1998). Self-awareness and perceptions of loneliness. Paper presented at the Western Psychological Association's annual meeting, Albuquerque, Nm., April, 1998.

Nunez, I., Tyler, S., Lara, M., & Dana, E. R. (1998). Stereotype threat, self-focus, and task performance. Paper presented at the Western Psychological Association's annual meeting, Albuquerque, Nm., April, 1998.

Bustamante, M., Young, T., Delgado, A., Quiroz, P., Nunez, I., & Dana, E. R. (1997). Drunk driving prevention: attitudes favoring force and safe-ride programs. Paper presented at the Western Psychological Association's annual meeting, Seattle, Wa., April, 1997.

Kim, H., & Dana, E. R. (1997). Ethnic pride, chauvinism, and ethnic conflict among Korean Americans. Paper presented at the Western Psychological Association's annual meeting, Seattle, Wa., April, 1997.

Nunez, I., Quiroz, P., Molinet, D., Tyler, S., & Dana, E. R. (1997). Objective self-awareness as a mediator of stereotype threat. Paper presented at the Western Psychological Association's annual meeting, Seattle, Wa., April, 1997.

Dana, E. R., Phelps, M. J., Cruz-Larios, N., Quiroz, P., & Frantz, G. (1996). Attitudes and recommended behaviors in stopping the drunk driver. Paper presented at the Western Psychological Association's annual meeting, San Jose, California.

Dana, E. R., Cruz-Larios, N., & Quiroz, P. (1996). Objective self-awareness and expectations of outcome favorability. Paper presented at the Western Psychological Association's annual meeting, San Jose, Ca., April, 1996.

Clegg, A. D., Enrique, D., & Dana, E. R. (1995). Behavioral countermeasures and attitudes in reducing drunk driving. Paper presented at the Western Psychological Association's annual meeting, Hilo, Hi., April, 1995.

Queen, E. A., Schandler, S. L., & Dana, E. R. (1994). Alcohol and substance knowledge and use by college freshman: Part II. Paper presented at the American Psychological Association's annual meeting, Los Angeles, Ca., April, 1994.

Dana, E. R., Tobias, N. E., Panattoni, D., & Jansse, S. E. (1993). Multi-ethnic categorization and stereotypes of status and power. Paper presented at the Western Psychological Association's annual meeting, Phoenix, Az., April, 1993.

Dana, E. R., Panattoni, D., Tobias, N. E., & Jansse, S. E. (1993). Gender stereotypes corresponding with age-divergent dating couples. Paper presented at the Western Psychological Association's annual meeting, Phoenix, Az., April, 1993.

Dana, E. R., Queen, E. A., Contreras, C., & Schandler, S. L. (1993). Alcohol and substance knowledge and use by college freshmen. Paper presented at the Western Psychological Association's annual meeting, Phoenix, Az., April, 1993.

Jansse, S. E., Dana, E. R., & Presson, P. (1992). Stereotypes associated with dissimilar attitude dating couples. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 1992.

Presson, P., Cavin-Stice, J., Schandler, S. L., & Dana, E. R. (1992). Locus of control and the selection of coping strategies. Paper presented at the Western Psychological Association's annual meeting, Portland, Or., April, 1992.

Schandler, S. L., Cohen, M. J., Dana, E. R., & Blackburn, P. A. (1992). Awareness of visuospatial learning deficits in adult children of alcoholics. Paper presented at the American Psychological Society's annual meeting, San Diego, Ca., April, 1992.

Schandler, S. L., Dana, E. R., Blackburn, P. A., & Duval, T. S. (1992). Alterations in activation associated with level of self-awareness and false information feedback. Paper presented at the American Psychological Society's annual meeting, San Diego, Ca., April, 1992.

Dana, E. R., Presson, P., Schandler, S. L., & Dunn, S. (1991). Perception of ambiguous figures by adult children of alcoholics. Paper presented at the Western Psychological Association's annual meeting, Burlingame, Ca., April, 1991.

Dana, E. R., Burd, K., Schandler, S. L., & Duval, T. S. (1990). Psychophysiological indices of negative affect in self-awareness theory. Paper presented at the Western Psychological Association's annual meeting, Los Angeles, Ca., April, 1990.

Schandler, S. L., Dana, E. R., Dunn, S., Burd, K., & Duval, T. S. (1990). Level of self-awareness and psychophysiological patterns of activation. Paper presented at the Society for Psychophysiological Research's annual meeting, Boston, Ma., April, 1990.

Dana, E. R., Schandler, S. L., & Duval, T. S. (1989). Physiological components of the self-to-standard comparison process within self-awareness theory. Paper presented at the Western Psychological Association's annual meeting, Reno, Nv., April, 1989.

Dana, E. R., Duval, T. S., Duval, V. H., & Schandler, S. L. (1988). The internalization of standards of correctness within the objective self-awareness. Paper presented at the Western Psychological Association's annual meeting, San Francisco, Ca., April, 1988.

Dana, E. R., Duval, T. S., Duval, V. H., & Schandler, S. L. (1988). An evaluation of external attributions associated with object self-awareness. Paper presented at the Western Psychological Association's annual meeting, San Francisco, Ca., April, 1988.

Dana, E. R., Duval, T. S., Duval, V. H., & Schandler, S. L. (1987). External attribution in objective self-awareness theory: a reformulation. Paper presented at the Western Psychological Association's annual meeting, Long Beach, Ca., April, 1987.

Cohen, M. J., Schandler, S. L., Dana, E. R., Doughty, C., & Schnoebelen, M. (1986). Learning performance and physiological patterning relative to hemispheric processing. Paper presented at the Society of Psychophysiological Research's annual meeting, Montreal, B.C., Canada, April, 1986.

Duval, T. S., & Dana, E. R. (1986). Intersection of self and attribution. Paper presented at the 3<sup>rd</sup> Invitation International Conference on the Self, Nags Head, Nc., April, 1986.

Dana, E. R., Duval, T. S., Duval, V. H., & Schandler, S. L. (1986). Objectives self-awareness and attributional system intersection. Paper presented at the Western Psychological Association's annual meeting, Seattle, Wa., April, 1986.

Schandler, S. L., Allen R., Schnoebelen, M., & Dana, E. R. (1986). Visual-spatial learning and activation peaking in non-alcoholics with and without a family history of alcoholism.

Paper presented at the Society for Psychophysiological Research's annual meeting, Montreal, B.C., Canada, April, 1986.

Schandler, S. L., Dana, E. R., & Weimer, R. (1985). Perceived locus of control and associated with variations in feedback information frequency. Paper presented at the Western Psychological Association's annual meeting, San Jose, Ca., April, 1985.

Schandler, S. L., Dana, E. R., & Weimer, R. (1985). Psychophysiological and task effects associated with variation in feedback information frequency. Paper presented at the Western Psychological Association's annual meeting, Los Angeles, Ca., April, 1985.

Dana, E. R., & Schandler, S. L. (1983). Effects of relaxation training on state anxiety and achievement test performance in 4<sup>th</sup>, 5<sup>th</sup> and 6<sup>th</sup> grade children. Paper presented at the Western Psychological Association's annual meeting, Sacramento, Ca., April, 1983.

Schandler, S. L., & Dana, E. R. (1980). Electrodermal orienting behavior associated with feedback presentation interval. Paper presented at the Society for Psychological Research's annual meeting, Vancouver, B.C., Canada, April, 1980.

Schandler, S. L., & Dana, E. R. (1980). Effects associated with incremental delays in the presentation of EMG feedback information. Paper presented at Biofeedback Society of America's annual meeting, Colorado Springs, Co., April, 1980.

Schandler, S. L., Dana, E. R., Chambers, P., & Vincent, C. L. (1979). The effects of relaxation training procedures on learning in grade-school children. Paper presented at the Western Psychological Association's annual meeting, San Diego, Ca., April, 1979.